

Martha's  Table  
EDUCATION • FOOD • OPPORTUNITY

40 *years  
strong*

TAKING  
BOLD  
ACTION

# Annual Report

2019-2020







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## Letter From *The President And CEO*

*Dear Friends,*

Taking bold action is a philosophy that Martha's Table has held since we opened our doors in 1980. We were born from humble beginnings on 14th Street NW as a safe space for children to access after-school meals.

Over time, we developed programming and resources based on what was important to our neighbors. We have always acted boldly, listening carefully to the communities we support and operating in ways that moved our mission forward.

During my first year as President and CEO of Martha's Table, I set out to continue the momentum established with our expansion to Ward 8 in Southeast D.C. It was essential that our headquarters be a welcoming place for neighbors and local community partners to connect and get what they needed, from nationally accredited early education to healthy food.

As Martha's Table entered its 40th year standing alongside Washingtonians, we were confronted with the coronavirus pandemic. We knew early on that this global health crisis would disproportionately impact our neighbors and potentially cause long-term socio-economic effects throughout D.C. communities.

We needed to act quickly and step up for our neighbors when they needed us the most. This once-in-a-lifetime experience has revealed the resilience of our community. When faced with numerous challenges and setbacks, Washingtonians came together to support each other.

This year's annual report is a testament to the strength of our neighbors, the dedication of our supporters, and the commitment of our team.

As we round the corner of the coronavirus pandemic, we maintain our commitment to D.C. residents and look ahead to the next phase of our work, championing the voices of our neighbors and putting the needs of our community first.



Kim R. Ford

*Kim R. Ford connects with  
volunteers and neighbors at a  
Martha's Table Market*







# About Martha's Table

For 40 years, we have been driven by the belief that every Washingtonian deserves the opportunity to thrive. We support strong children, strong families, and strong communities by operating nationally accredited education programs beginning at birth, fighting for food justice and increasing access to healthy meals and fresh produce, and promoting family success through our no-cost community store and engagement programs.

## WE FOCUS ON:



### Health & Wellness

We fight for food justice by increasing access to healthy food.



### Education

We offer nationally accredited education programs beginning at birth.



### Family Leaders

We promote family success by partnering with caregivers and providing fundamental resources.



### Equity Is Essential

We lead with an equity lens, making decisions rooted in access and opportunity for our neighbors.

## Our principles guide us:



### Community Knows Best

Our neighbors have a vision for their community and know what it will take to get there. We operate with community voice at the head of the table.



### Neighborhood Matters

Neighborhoods influence access to resources that are critical for life success.

We invest deeply in neighborhoods to ensure a zip code doesn't determine someone's future.



# 2019-2020 By the numbers:

January 1, 2019-June 30, 2020



**3,115,288**

healthy meals distributed to D.C. families and neighbors through our no-cost markets, education programs, and community resources



**53**

elementary schools supported through our Joyful Food Markets Program



**277,595**

meals served to our neighbors through McKenna's Wagon



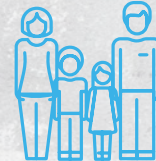
**153**

children supported with full-day early childhood education to prepare them to thrive in kindergarten and beyond



**100%**

of Martha's Table students ages birth to 2 years are developmentally on track in literacy and math



**527**

parents supported as their child's first and most important teacher



**87%**

of enrolled families made progress toward their personal or professional goals



**1.4**

million investment in families during the pandemic, including direct cash assistance, grocery store gift cards, diapers, wipes, and formula







# Quality Education *Programs*

Our nationally accredited early childhood education centers prepare young children to thrive in preschool and beyond. Additionally, we partner with peer organizations to support children and youth as they grow into adulthood.

**153** children

*enrolled in our nationally accredited early education programs during the 2019-2020 school year*





# Early Education Program *Outcomes 2019-2020*

Percent of children enrolled in Martha's Table's early childhood education centers who are meeting or exceeding healthful developmental milestones\*:



**92%**

social-emotional  
skills



**93%**

physical  
development



**85%**

language skills



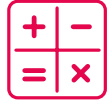
**95%**

cognitive  
development



**86%**

early literacy  
skills



**84%**

early math  
skills



*Spotlight:*

## Martha's Table Awarded Federal Head Start Grant

In 2019, our early childhood education center in Southeast D.C. was designated as a Head Start and Early Head Start program, reflecting the high-quality education programming and wrap-around services Martha's Table provides young learners and their families. This award enabled us to expand our programming, adding two pre-kindergarten classrooms and a weekly family-visiting program, helping us to reach more families living near the poverty line, who would otherwise not have access to early education services.

## Investing in Young Leaders: *Urban Alliance*

Urban Alliance has been a valued partner of Martha's Table since 2018. Each year, Martha's Table hosts high school seniors as interns, and these student-scholars strengthen skills that help them achieve their college and career goals. We are grateful for this partnership with Urban Alliance and our student-scholars.

*"Having Urban Alliance in Southeast D.C. helps to level the playing field so everyone gets the same chance. Through Urban Alliance, I've definitely gained a higher sense of professional development. I was able to help myself and help other people learn those skills as well. It just helped me come more into myself."*

- Paris, Senior at Ron Brown College Preparatory High School







# 2020: Pivoting Education Programming *During a Pandemic*

When the coronavirus landed in Washington, D.C., Martha's Table made the difficult decision to transition our in-person education centers to a remote setting and support families using virtual technologies. We remained committed to promoting young learners' development while also protecting health and safety.

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## Virtual Learning

Our virtual programming helped family leaders support their child's learning and development at home. Our teachers and family engagement team stepped up to provide:

- Daily lesson plans and check-ins with parents and weekly virtual "circle time" to replicate socialization activities and the classroom structure
- Personalized at-home learning kits for each family with age-appropriate learning activities, toys, and engagement tools
- Virtual events for families, including a holiday gift exchange and wellness activities, like virtual fitness classes

*Martha's Table teacher leads interactive virtual lessons for children and families.*







## 🍏 Jalisa's MT Story

Jalisa moved to the Ward 8 community in Southeast D.C. in 2018. She was waiting for our new early education center to open in anticipation of sending her three-year-old son, Elyjah, there. Martha's Table did, in fact, turn out to be a great fit for her and Elyjah, the ECE program exceeding her expectations. Jalisa feels at home at Martha's Table and can see the appreciation that the team has for parents and children.

"Because of Martha's Table, I'm actually in the home buyers' program. I found the program during a community dinner event. It's really true that the community dinner is about the information as much as it is about the food. My daughter also found a ballet course."

As COVID-19 landed in the District, Jalisa was laid off. As a dental professional it was unclear when her office would reopen its doors.

"To receive a stipend from your child's school...it's like...wow! With the groceries and the delicious meals, it's huge. Martha's Table cares about us. I can take this financial support and have peace of mind. I can pay a bill, save some of the money for my children down the road. I don't have to worry about childcare because I have resources to cover us."





# Health And Wellness Programs

Food and nutrition have been at the heart and soul of Martha's Table since we opened our doors in 1980. Our daily Martha's Table Markets, monthly Community Markets, network of monthly Joyful Food Markets, and McKenna's Wagon aim to increase access to healthy food and support children and their families in making healthful choices.

January 1, 2019 - June 30, 2020



**53**

elementary schools east of the Anacostia River supported by Joyful Food Markets



**15,000**

families and neighbors accessed healthy groceries through our market programs each month



**225**

neighbors experiencing hunger or housing instability served a healthy meal nightly



**3,115,288**

total meals distributed through all Martha's Table programs



## JOYFUL FOOD MARKETS:

Joyful Food Markets are pop-up monthly markets held in elementary schools in Wards 7 and 8 in Southeast D.C. School families are invited to shop at no-cost for a variety of fresh produce. With only three grocery stores supporting more than 160,000 residents living east of the Anacostia River, this program increases access to fresh produce while spreading the joy of healthy eating. We are proud to partner with the Capital Area Food Bank and DC Health on this important program.







## Joyful Food Markets

Joyful Food Markets bring fresh produce and healthy pantry items to more than 50 elementary schools in Southeast D.C. every month. These markets increase access to healthy food and help spread the joy of healthy eating.

*"Last school year, three of our students out of 19 were homeless, and one family in particular had a lot of children. [The] Joyful [Food] Market was a time that they were able to get food for their family."*

- a DCPS preschool teacher

*"It definitely helps with eating healthier in the household. It definitely helps in between paychecks. I'm also a customer of Martha's Table. I've gotten clothing and fresh veggies [from them]."*

- a DCPS mother

*"I love the Joyful Market! I love the fresh fruits and healthy food and the delicious meals that you all provide. It helps to save money."*

- a DCPS mother

## McKenna's Wagon

McKenna's Wagon is Martha's Table's mobile food service and longest-running program. Never missing a day, it rolls out seven days a week, providing a warm meal, sandwiches, nutritious snacks and water to hundreds of D.C. neighbors who may be experiencing housing instability or hunger.

*"I'm a regular with McKenna's Wagon. Where would I go to get food, if not there? I'm glad Martha's Table is here."*

- Leon, a McKenna's Wagon guest

## Martha's Table Markets & Community Markets

All are welcome to shop for fresh produce and pantry items at our no-cost weekday markets located in the lobby at both our SE & NW locations, as well as at our monthly community markets.

*"Everything down to the pantry is amazing. The resources are awesome. Martha's Table wants to bring everyone together, not only as a family but as a community."*

- Lisa, Martha's Table Parent

## Beyond Healthy Food: Supporting Community Wellness

**Sugar in Check Diabetes Prevention Class:** For two years, we've partnered with Giant Food Nutrition, offering a six-week class led by nutritionists to help D.C. residents learn lifestyle tips to lower the risk of Type 2 diabetes and live healthier lives.

**Fitness Classes:** Our virtual fitness classes offer residents a variety of ways to stay active, featuring some of the District's leading health and wellness experts. Classes occur outside or virtually.

*"There's been full body workouts, jazz, tap, yoga, and even senior fitness classes!"*

- Erica Janifer, Community Events and Partnerships Coordinator,  
Martha's Table







# Meeting a Spike in Need: COVID-19 and Food Insecurity

*Martha's Table doubled-down on its mission as the threat of COVID-19 grew.*

Unfortunately, we saw many organizations retract their supports or forced to close their doors when COVID-19 landed in D.C. in March 2020. We knew our community would be hurting, and we made a commitment to dramatically expand our work, while protecting the health and safety of our team, our volunteers, and our community.

In the earliest days of COVID-19, we grew from distributing 2,000 grocery bags a week to 2,000 grocery bags a day.

Martha's Table stepped up as a consistent source of healthy food, no questions asked, establishing 20 brand-new food access locations throughout the District, removing barriers for residents.

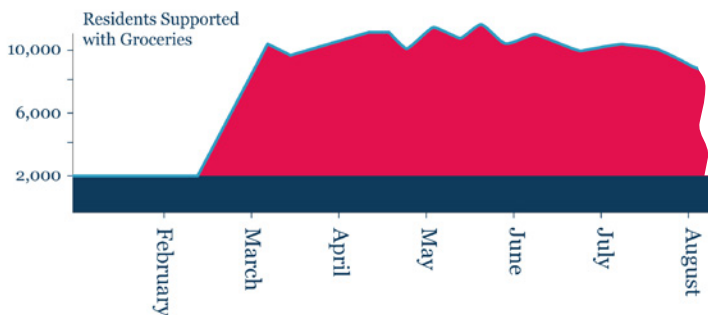
*"It's a blessing to be here to get this food. And people here are so very nice!"*

**- Wanda, a Ward 8 neighbor and owner of a childcare center**





## Expanding our operations during the pandemic



# 91,515

grocery bags distributed during the early months of the COVID-19 pandemic, indicating a 300% increase in operations

### McKenna's Wagon: *Consistent Support for the Community*

A neighbor is someone we trust, someone who steps up to help us in challenging times. One story that reminds us of the true meaning of “neighbor” is of a man who regularly visits our nightly meal van in downtown D.C., McKenna's Wagon.

One night, after all our guests had received their free meal, this man approached us and asked, “Do you take cash?”

He then shared that his friend had sadly passed away recently. He was left with their remaining possessions, including \$60 cash.

The man choked up and explained, “He was the one who brought me to McKenna's Wagon in the first place—I have been able to eat because of him and because of you.”

He turned his pockets inside out and found \$23.

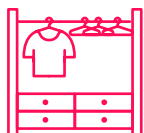
He handed us his only twenty-dollar bill and insisted on making the donation to Martha's Table in memory of his friend. We are deeply grateful for this neighbor.





# Family Engagement Programs

We are committed to ensuring caregivers are both supportive of their children's development and highly supported in their own lives as family leaders. Our Family Engagement Programs help strengthen home-school relationships and connect caregivers and D.C. residents to critical family resources.



**76,012**

items distributed through Martha's Outfitters in 2019



**2,354**

unique shoppers at Martha's Outfitters in 2019



**56**

Average number Martha's Outfitters shoppers each day



**143**

returning citizens supported through Martha's Outfitters in 2019



## Martha's Outfitters – *Strengthening Our Services*

Martha's Outfitters is an innovative community store focused on supporting families. Members shop at no cost for children's clothing, professional attire, and household items through a monthly credit program. In 2020, we expanded our membership to include returning citizens, emancipated youth, and neighborhood caregivers of individuals age 21 and under. We are proud to support more Washingtonians than ever through this program!

*\*Mayor's Office on Returning Citizen Affairs*

## Partnerships Make It Possible:

As a community store, Martha's Outfitters relies on the contributions of donors and volunteers to ensure our patrons have access to clothing needed to support strong families. Thank you to the following organizations for their support:



**Gifts for the  
Homeless**  
making the winter a little warmer



**RECORDING  
ACADEMY**



## Family Visiting – Parents as Teachers

For families living in Southeast D.C., we offer a flexible family-visiting program during the first two years of their child's life. This program helps to strengthen parent and child interactions, equipping parents to serve in the vital role of their child's first and most important teacher. Parents also receive support and encouragement as they pursue their own personal and professional goals.



**90**

family visits  
conducted in 2019



**437**

virtual visits  
Jan.-Jun. 2020



**87%**

of parents made progress toward  
their goals

**527** family  
visits



## Fathers to the Front

Our monthly Fathers to the Front program offers a supportive space for male caregivers to come together to share their stories and reflect on fatherhood. Guests meet to cover topics such as financial literacy, housing, and much more. We are so grateful for the strong male leaders in our community and celebrate them annually through our special Father's Day "Fathers to the Front" cookout!







## Parents *Leading Policy*

When awarded our Head Start grant in 2019, we established a Parent Policy Council. We believe in partnering with parents, providing caregivers with opportunities to invest in and oversee their child's education.

The Parent Policy Council is made up of a group of parents who approve education policies at Martha's Table and review data submitted by our Family Engagement and Education Team. The Parent Policy Council also shares updates with the Parent Committee, a group of parents who are engaged in daily classroom activities as classroom representatives.

## Ra'Chelle's MT Story

Meet Ra'Chelle, mother to Noah, a two-year-old in our education program. She stays connected with other caregivers from Martha's Table through our Parent Policy Council and by volunteering to distribute prepared meals to other families in our education program on Friday afternoons. Ra'Chelle shares that, "MT feels like family."

Ra'Chelle is a salon owner and hair stylist. She was devastated when she was forced to close her business during the pandemic and was unable to file for unemployment.

In May 2020, during the pandemic, Ra'Chelle called one of our team members to share her appreciation for our second round of cash assistance. She had been very stressed about how she would cover essential upcoming costs and felt great relief when she learned about additional support from Martha's Table.

She said, "I am very thankful, grateful and feel blessed to be a parent at this school."



*Martha's Table team member helps a neighbor shop for Outfitters clothing and other items during an outdoor event*





# During COVID-19

## Cash During Crisis

**This pandemic hit our families hard. We committed to bold action early on:**  
*For the first time ever, we implemented a cash assistance program, making a \$1.4 million investment in the 137 families enrolled in the educational programs of Martha's Table.*



**\$1.2 million**

We provided \$9,000 to every family with a child enrolled in our education program during the first four months of the pandemic



**\$164,000**

Additionally, we distributed over \$164,000 in grocery store gift cards to these families



**4 months**

We also supplied these families with a four-month stock of diapers, wipes, and formula

**These resources proved to be invaluable to our families:**



**99%**

of families said the support helped keep them financially secure



**94%**

of families used the cash assistance towards housing or utilities costs







# Our Supporters

Martha's Table's robust response to the COVID-19 outbreak was made possible by the generous support of our community. We saw an unprecedented number of people step up to invest in our mission, allowing us to respond boldly to the challenges at hand. Thank you to all those who generously donated your time, talent, and treasure, standing together in support of our D.C. neighbors.



*Vice President Kamala Harris and Second Gentleman Doug Emhoff volunteer at Martha's Table's headquarters in Southeast D.C.*







## 40 for 40

Each year, we recognize the corporate, small business and corporate foundation partners who make meaningful commitments to supporting Martha's Table's mission. Thank you to the following business community partners who stood alongside us in our 40th year\*:

Allen & Overy LLP  
Amalgamated Bank  
Amazon  
American Honda Motor Company, Inc.  
Amerigroup  
Appointed  
Association of American  
Medical Colleges  
Bank of America Charitable  
Foundation, Inc.  
Bernstein Management  
Corporation  
Bloomberg Philanthropies  
CareFirst BlueCross BlueShield  
Clark Construction Group, LLC  
Cuisine Solutions  
DC United

DT Global  
General Motors  
Giant Family Foundation  
Graham Holdings  
Grosvenor Americas  
Herbalife Nutrition Foundation  
JPMorgan Chase & Co  
Kaiser Permanente  
McCormick Realty Group  
Monumental Sports &  
Entertainment Foundation  
Pepco, an Exelon Company  
Phillips 66  
RBC Foundation  
Sandy Spring Bank  
Select Equity Group Foundation  
Seventh Sense Consulting

Seyfarth Shaw LLP  
Sozosei Foundation  
Tableau Software  
Target  
TEGNA Foundation  
The Group Tour Company, Inc  
The Mandy & David Team LLC  
The Venable Foundation  
Truist Charitable Fund  
UPS Foundation, Inc.  
U.S. Green Building Council  
Urban One Community Works  
Washington Nationals  
Philanthropies  
Wegmans Food Markets, Inc.  
Wells Fargo  
Whole Foods Market

*\*Business partners from January 1, 2019-June 30, 2020*

Interested in learning about how your business can partner with Martha's Table to support the D.C. community?  
Contact Dan Schiff, Assistant Director of Institutional Development, at [dschiff@marthastable.org](mailto:dschiff@marthastable.org).

*President and CEO, Kim R. Ford and Mark Seidler,  
Kitchen Manager at the Maycroft, pose with MT  
kitchen volunteers.*





# Apple Society

Our Apple Society members are leadership donors whose support provides the financial foundation that fuels our mission. Through annual gifts at \$10,000 and more, Apple Society members help ensure that thousands of children, families, and D.C. neighbors have increased access to quality education, health and wellness resources, and family and community supports.

*To learn more about what it means to invest in Martha's Table as an Apple Society member, please contact Chelsea White, Major Gifts Officer, at [cwhite@marthastable.org](mailto:cwhite@marthastable.org)*

Reflects gifts made from January 1, 2019-June 30, 2020



## Golden Apple Society

The Ahlyah Fund  
Julie Banzhaf-Stone and Steven Stone  
Jeff Bezos  
Patrice King Brickman  
The Honorable Ann W. Brown  
Dweck Philanthropies  
Carol Brown Goldberg and Hank Goldberg  
Mary Graham  
David Gregory and Beth Wilkinson  
The Andrew and Julie Klingenstein Family Fund  
Robert and Arlene Kogod  
Chris Niemczewski and Elise Hoffmann  
David M. Rubenstein  
Patty Stonesifer and Michael Kinsley  
Tori Winkler Thomas  
Carrie and Steven VanRoekel



## Green Apple Society

Terry Beaty and Anne Mehringer  
Carol R. Cutler  
Adena and Mike Friedman  
Jessie Harris and Woody Cunningham  
Ted and Lynn Leonsis  
Robyn Lipton and Bruce Kuhlik  
Alan and Marsha Paller  
Joseph E. Robert, Jr. Charitable Trust  
Akintoye and Nzenalu Shoetan  
The Bernard and Anne Spitzer Charitable Trust  
Cathy Sulzberger and Joseph Perpich  
Elsa Walsh and Bob Woodward  
Barbara Washburn and William Murphey



## Yellow Apple Society

Anonymous (2)	Alisann and Terry Collins Foundation	Kathryn and Michael Hanley
Judy and Ken Bacon	Kristin Ehrgood and Vadim Nikitine on behalf of Flamboyant Foundation	Ms. Janet G. Jones
Judy and Peter Blum Kovler Foundation	Don Graham and Amanda Bennett	Irene and Edward H. Kaplan
Scott Brickman	Molly Graham and Alan Clifford	Nussdorf Family Foundation
Phil and Valerie Brown		Roger Sant and Doris Matsui
		Bob and Patricia Schieffer





## Red Apple Society

Amy Peck Abraham and Jesse Abraham  
Anonymous (3)  
Jim and Linda Beers  
Tamra and Ken Bentsen  
Jessamyn S. Berniker  
Josh and Lisa Bernstein  
Spencer Bradley  
Mary Challinor and Henry Richardson  
The Coldiron Family Foundation  
Mark Colley and Deborah Harsch  
Peter Damon Group  
Diana Farrell and Scott Pearson  
Paul Foster and Heather Hanks  
P. Wesley Foster and Betty Foster  
Shy Glizzy  
Diana and Steve Goldberg  
Marc and Kimberly Goldwein  
Jamie Gorelick and Richard Waldhorn  
Henry and Joyce Harris  
Susan Hall Harrison  
Erik and Aileen Hawkins  
George and Cheryl Haywood  
Jane M. Holloway  
Josh Izenberg and Erika Stillabower  
Erna and Michael Kerst  
William and Karen King  
Robert and Marna Kopera  
Lainoff Family Foundation  
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Jerome Powell  
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Carissa and Andrew Marino  
Michael and J. Beth McCrabb  
Cathy and Scot McCulloch  
Christopher McMackin, MD and  
David Svatos  
Amy and Alan Meltzer  
Selig S. Merber and Andrea Grant  
Kristie Miller  
Katharine Mottley  
Joan Nathan and the Gerson family  
Laura Graham O'Shaughnessy and Tim  
O'Shaughnessy  
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Carol and David Pensky  
Celia and Stephen Roady

Ambassador and Mrs. J. Stapleton Roy  
Peter Scher and Kimberly Tilley  
Brendan Smialowski  
Mary Ellen and Charles Taylor  
Susan and George Tremblay  
Anastasia Vournas & J. William Uhrig  
The Vradenburg Foundation  
R. Wechsler and Emily Aber/ERJ Fund  
Katharine Weymouth  
Isaac Wolf and Family  
Irene and Alan Wurtzel  
Missy and Mike Young







# Individual, Foundation, and Community Support

We are truly grateful to the many individuals, foundations, faith-based and community organizations who chose to support Martha's Table in 2019-2020. Below, we are proud to recognize those partners making cumulative contributions of \$5,000 and above between January 1, 2019 and June 30, 2020.

2019 Board Leadership Award, a program of the Center for Nonprofit Advancement, sponsored by CohnReznick

A. James & Alice B. Clark Foundation

Ada Harris Maley Memorial Fund

Ada L. and Albert M. Wibel Foundation

Joshua Adrian

Bill Alexander

Alfred Street Baptist Church

Anonymous (10)

Asher Family Foundation

Aviv Foundation Inc.

Bainum Family Foundation

Jonathan Baker

John Bantivoglio

Amy and Michael Bartscherer

Bender Foundation

Debra Bergoffen and Robert Lanman

Bill & Melinda Gates Foundation

Sue and Ben Boley

Bradt Family Fund

Nancy Bryant

William and Julie Buchanan

Anne E. Carlson and Don Goldberg

Carter Cafritz Development, LLC

Charina Endowment Fund

Charles and Lynn Schusterman Family Philanthropies

Citizen Heights Church

CityBridge Foundation

Rakesh Chilakapati

Cummins-Levenstein Charitable Foundation, Inc.

Jane T. Dana and David D. Aufhauser

Jack Davies and Kay Kendall

Joseph Deal

Diane & Norman Bernstein Foundation

Dimick Foundation

David Doniger and J. Lisa Jorgenson

Mr. Tyler Drombosky

Ms. Jeanine Elgin

Eugene & Agnes E. Meyer Foundation

Eugene M. Lang Foundation

Catherine Ewell

Mr. and Mrs. Kenneth W. Freeman

Alison Friedman

George Gavrilis

Alene and Robert Gelbard

George Kaiser Family Foundation

George Wasserman Family Foundation

Catherine Green

Wendy and Fred Goldberg

Erwin Gudelsky

Lalit and Anubha Gupta

Peter Hannagan

Hemmer Family Charitable Fund

Joseph R. Higdon and Ellen L. Sudow

Nora and Christian Hohenlohe

Ingleside Task Force of ANC 3/4G (Chevy Chase DC)

Invariant

Jack and Jill of America, Inc. - Washington, DC Chapter

Jack R. Anderson Foundation

Dr. Carol Janus and Dr. Alan Diamond

Mrs. Connie Jeremiah

Praveen Jeyarajah

John Edward Fowler Memorial Foundation

Paul Kolodzy and Martha S. Kolodzy

Mr. Rich LaPerch

Lazarus/Eichner Charitable Fund

Ed and Nabina Liebow

Local Initiatives Support Corporation - LISC

Lois & Richard England Family Foundation

Lore Family Fund





Lucas Kaempfer Foundation  
Rory MacFarquhar and Sabrina Tavernise  
Emily and Rajiv Madan  
Heather Maloy and Scott Pardi  
Donald B. Marron  
Mars Foundation  
Max and Victoria Dreyfus Foundation  
Judith Mazo and Mike Seidman  
Mary McCain  
Ms. Judith McGrath  
Connie and W. McGuire  
Arnold and Lisa McKinnon  
Keith Mestrich and Tilney Wickersham  
Richard and Ronay Menschel  
Ann Miller  
Milton and Dorothy Sarnoff Raymond Foundation  
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National Presbyterian Church  
Michael Nelson  
Newman's Own Foundation  
Beverly Nickens  
Odd Fellows Temple  
John O'Donnell  
Tom O'Grady  
Caitlin & Chad Oppenheimer  
Patricia Moore & Arthur Cotton Moore FAIA charities  
Cynthia G. Parshall  
Philip L. Graham Fund  
Mari-Anne Pisarri  
Prince Charitable Trusts  
Therese and Ivor Pritchard  
Jonathan C. Puth & Mira F. Courpas  
Mr. Emmanuel Py  
Ralph A. Pfeiffer and Jane C. Pfeiffer Foundation  
Ratliff Charitable Foundation  
Jack Reidhill  
Kasey Reisman and Andrew Gibson  
Robert I. Schattner Foundation  
Louise Sagalyn  
Deborah and Michael D. Salzberg  
Lucie C. Seward  
Share Fund  
Share Our Strength  
Macon and Lynn Shibut  
Shirley Brownrigg Charitable Trust  
Christina Shutes and Gino Heilizer

Dr. and Mrs. Simmons  
Ms. Abigail Smith  
Jessica Smith  
Ruth Sorenson  
Mr. John M. Steadman and Mrs. Alison Steadman  
Robert and Virginia Stern  
David and Mary H. Stevens  
Susan Devine Camilli Foundation  
United Way NCA  
Van Metre Family Foundation  
Vienna, VA Foodies/One Neighborhood Foundation  
Walter Brownley Trust, Bank of America, N.A., Trustee  
Jeffrey Wells  
Peggy and Mark White  
William S. Abell Foundation  
Mary and Jeff Zients  
Katherine and Brad Vogt  
Kathleen Zimpleman and Larry Kimpleman  
Tobie Whitman and Dan Yates  
The Abe and Kathryn Selsky Foundation  
The Asia Group Foundation  
The Bezos Family Foundation  
The Carl M. Freeman Foundation  
The Cora and John H. Davis Foundation  
The Economic Club of Washington, D.C.  
The Farvue Foundation  
The Gregory and Claire Wilcox Family Foundation  
The Herb Block Foundation  
The J. Willard and Alice S. Marriott Foundation  
The Jane Bancroft Robinson Foundation  
The Joseph and Deirdre Smialowski Philanthropy Fund  
The Keith Campbell Foundation for the Environment  
The Lawrence B. Taishoff Foundation  
The Meera and Ashok Vasudevan Foundation  
The Morris and Gwendolyn Cafritz Foundation  
The Morrison and Foerster Foundation  
The Morton K. and Jane Blaustein Foundation  
The Nora Roberts Foundation  
The Public Interest Network  
The Rapoport Family Foundation  
The Richard E. & Nancy P. Marriott Foundation  
The Salie Family Private Foundation  
The W. O'Neil Foundation  
The William J. and Dorothy K. O'Neill Foundation





# In-Kind Support

Martha's Table distributes millions of dollars worth of healthy food, clothing, and household items to D.C. residents each year. We could not accomplish this without the generous in-kind support of community partners. Thank you to the following donors who generously gave in-kind contributions valued at \$5,000 or more between January 1, 2019 and June 30, 2020.



CAPITAL MARKET



SUSAN GAGE  
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## Workplace Giving Matches

Apple Inc. Bloomberg



**LATHAM**  
LATHAM & WATKINS



Microsoft

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THE OMIDYAR GROUP



THE WORLD BANK







Monumental Sports & Entertainment has been a longtime supporter of Martha's Table. In 2019, our partnership deepened with the launch of a social impact initiative led by the Monumental Sports & Entertainment Foundation.

In spring 2019, they hosted Martha's Table for a Joyful Food Market Field Day, which welcomed hundreds of local elementary school students at the Entertainment & Sports Arena in Ward 8, home to the Mystics and Go-Go basketball teams. The children participated in fun health-focused activities, and brought home new backpacks full of fresh produce, books, and summertime essentials.

In December 2019 and 2020, Monumental Sports & Entertainment teamed up with Martha's Table again for their annual Family-to-Family program, through which Washington Wizards players purchased a full wish list of gifts for five families with children enrolled in Martha's Table's education program. The gifts were presented during a meet-and-greet with players and coaches at Martha's Table's headquarters in December.

*"I thank Monumental Sports for everything they have done for my family this Christmas. My children were grateful and were super excited about all of the gifts they received. The gifts were a blessing and made my children's Christmas ultra special. Thank you all again!"*

**- Mary, Family-to-Family participant**





# Volunteers

Our work would not be possible without the help of dedicated volunteers who join us at the table to support strong children, strong families, and strong communities. Individuals and groups of all sizes support our mission by preparing healthy meals, assisting neighbors to shop at no-cost for fresh produce, sorting clothing at Martha's Outfitters, driving and distributing meals on McKenna's Wagon, supporting teachers and students in our education programs, and in many other capacities throughout the year.

To get involved, e-mail [volunteer@marthastable.org](mailto:volunteer@marthastable.org) or visit [marthastable.org/volunteer](https://marthastable.org/volunteer).

With the support of generous volunteers, Martha's Table continues to meet the spike in need in our community during the COVID-19 outbreak, providing healthy food, quality education, and family resources.

*I've been [volunteering] with Martha's Table for such a short amount of time. But the memories and connections I've made with staffers and volunteers I will carry with me forever.*

*- Tangi, Joyful Bagging Volunteer at The Commons*





# 37,502

volunteer shifts  
January 1, 2019-  
June 30, 2020

*"With how much the world has changed since March, knowing that Matrha's Table will be there is a nice, constant thing."*

- Peter Brusoe,  
McKenna's Wagon  
volunteer







# Martha's Table

## Leadership

### Our Board of Directors

**Ellis Carr,**  
*Chair*

**David Pensky,**  
*Vice Chair*

**Michael Bartscherer,**  
*Secretary*

**Laura Graham  
O'Shaughnessy,**  
*Treasurer*

**Kim R. Ford,**  
*President & CEO*

**Camille Giraud Akeju,**  
*Director*

**Ken Bacon,**  
*Director*

**Renata Claros,**  
*Director*

**David Gregory,**  
*Director*

**Candic Hines,**  
*Director*

**Dr. Cheryl Holcomb-McCoy,**  
*Director*

**Keith R. Mestrich,**  
*Director*

**Joan Nathan,**  
*Director*

**Chris Niemczewski,**  
*Director*

**Karl A. Racine,**  
*Director*

**David Roodberg,**  
*Director*

**Carrie VanRoekel,**  
*Director*

**Laurie Wingate,**  
*Director*

### Senior Team

**Kim R. Ford,**  
*President & CEO*

**Rae Davidson,**  
*Chief Development Officer*

**Celine N. Fejeran,**  
*Chief of Staff*

**Mireille Lopez Humes,**  
*Deputy Chief Program Officer*

**Bhumip Patel,**  
*Chief Financial Officer*

**Tiffany Williams,**  
*Chief Program Officer*



# Expenses

Fiscal year running from January 1, 2019 to June 30, 2020\*

	<i>Amount</i>	<i>% of Total</i>
Education Initiatives	<b>\$9,165,174</b>	35%
Health and Wellness Initiatives	<b>\$7,172,114</b>	28%
Parent Initiatives	<b>\$2,727,844</b>	10%
Neighborhood Impact & Community Initiatives	<b>\$871,255</b>	3%
Management and General Administration	<b>\$4,315,851</b>	17%
Fundraising and Communications	<b>\$1,740,990</b>	7%
<b>Total Expenses</b>	<b>\$25,993,228</b>	

# Revenue

	<i>Amount</i>	<i>% of Total</i>
Individuals	<b>\$11,590,965</b>	38%
Federal and State Funds	<b>\$7,023,905</b>	23%
Foundations	<b>\$3,718,333</b>	12%
In-Kind Contributions (services, food, clothing, and other donations)	<b>\$2,832,115</b>	9%
Corporations	<b>\$1,605,570</b>	5%
Investment and Other Income	<b>\$1,470,427</b>	5%
CFC and United Way	<b>\$999,752</b>	3%
Special Events (Net revenue)	<b>\$538,522</b>	2%
Civic and Religious Groups	<b>\$235,144</b>	<1%
Childcare Co-pay	<b>\$124,186</b>	<1%
Martha's Outfitters	<b>\$16,608</b>	<1%
Miscellaneous Income	<b>\$5,305</b>	<1%
<b>Total Revenue</b>	<b>\$30,160,832</b>	

Martha's Table is changing its fiscal year. To facilitate this transition, we ran an 18-month fiscal year from January 1, 2019 to June 30, 2020. Moving forward, our fiscal year will operate on a regular 12-month cycle from July through June.





# We Are Not Stopping

## *Looking ahead:*

Beyond meeting the continued spike in need, we know we must do even more to work towards a D.C. in which all Washingtonians can thrive. This past year, the Martha's Table team had the honor of listening to and learning from more than 1,000 neighbors during our strategic planning process. Conversations were held with young adults, returning citizens, seasoned citizens, families enrolled in our early childhood programming, and visitors to our lobby markets. Neighbors candidly reflected on their needs and challenges, as well as their hopes and dreams. These conversations with neighbors will directly inform how we will grow our programs and partnerships over the next five years. We look forward to sharing more soon and, with your help, continuing to support strong children, strong families, and strong communities in the District of Columbia.







Martha's Table staff and neighbors volunteer at an outdoor community pop-up event.

Martha's  Table  
EDUCATION • FOOD • OPPORTUNITY





## Contact Info



**Martha's Table at The Commons**

2375 Elvans Rd. SE  
Washington, DC 20020



**Martha's Table at The Maycroft**

1474 Columbia Rd. NW  
Washington, DC 20009



**Martha's Outfitters**

2204 Martin Luther King Jr. Ave. SE  
Washington, DC 20020

202-328-6608

[www.marthastable.org](http://www.marthastable.org)

**Our P.O. Box has changed. Please send all monetary donations to:**

Martha's Table  
PO Box 70970  
Washington, DC 20024

Special thank you to photographers Robin Fader and Antwan Levy.

DESIGNED WITH ❤ BY SABRA CREATIVE.